

## Transcript (SCIP Training – FMR Case Sheets Demonstration):

Welcome to another DSCU SCIP training video. My name is John O'Connor. I'll be the DSCU instructor for this training video. It's going to be relatively short. We're only going to focus on development of Financial Management Review (FMR) Case sheets in preparation for a Financial Management Review (FMR). So this is something that both the international purchaser and partner nation representatives can develop along with the United States government representatives that will be attending and preparing to attend the Financial Management Reviews (FMRs) that are scheduled and chaired by the Defense Security Cooperation Agency.

This report can be developed in SCIP, and in fact it is developed in SCIP. In the Case Information community specifically. As you can expect, since it is a financial report in the Case Information Community, you'll find this under the "Financials" tab on the SCIP Case Information Community navigation menu. So we click case information financials, and then the FMR Case option.

FMR is the abbreviation for Financial Management Review. When you do click that option, it'll bring up a series of menu options very similar that you see throughout SCIP. You, select what you want. So you can select your country code if you have multiple country codes you can select from in your SCIP account. For Implementing Agency, or if you have access to multiple IAs as you would for potentially the international purchaser, and certainly DSCA, you could select all. You can select a specific customer service for your partner nation. In this case Bandaria, or select all if you want to see all the identifications. And then similarly for your case ID, you could pick a specific case, or if you wanted, select all.

So we're going to select a financial manager review sheet for each of the band area cases supported by each of the US government implementing agencies. So once you select your filter options, you click the submit button. It will then load your FMR Case sheets with all the data for all the filter choices that you have made.

Now it can initially look like nothing has happened after the report has been run, but the reality is it report has been developed and it's available via this hyperlink. So you click the hyperlink that appears in the bottom. As you can see, it's a pretty low size in the font, so it can be overlooked. But if you go down there and you click that hyperlink, it will then develop a report in a Microsoft Excel spreadsheet, and I'm going to switch to that Excel spreadsheet so we can look at it. So bear with me as I switch. From one screen to the Excel spreadsheet that we developed.

The Excel spreadsheet can be downloaded so that you can look at it. And that's exactly what I have done. I have now downloaded that Excel spreadsheet and we're looking at it. You notice on the bottom there is a series of tabs, because remember in my filter options I requested a report for the Financial Management Review, as what the FMR stands for, Case financial status for each of the cases that Bandaria has, regardless of customer service, and regardless of Implementing Agencies. So it's organized as you see on the bottom by a series of tabs. Starting with alphabetically, the U.S. Army managed cases be starting with the 1st letter for that which is

Bandaria BBA, and then sequentially all the subsequent cases for the Army. And then ultimately the U.S. Air Force, and Department of Navy managed cases, etc.

Each one of these reports will have the same data fields. So starting in our case summary, we have Case ID, Case Description, etc. We're going to be focused on finance, so we'll be looking at our case financial summaries for each one of these cases. We have a series of data fields, total case value, article services value, program value, total disbursements, total collected, and collections in excess of case value which hopefully is a small number if not zero, and in this case it is 0.

Now you notice as we switch from one case to another, all we need to do is switch the different tab and we see the same exact data field, but of course the numbers will vary depending on the individual cases.

So the intention of the Financial Management Review is to review the status financially of these cases for the representatives which include both the United States government representatives including defense security cooperation agencies. Typically the Geographic Combatant Command for that particular country region, along with Security Cooperation Organization (SCO), and of course, the Implementing Agencies that have cases that they are supporting for the particular country. So you'll have representatives from the Department of the Army, Department of the Air Force, and Department of the Navy. Those representatives will typically be the case managers, country directors, etc. that'll be able to answer questions hopefully and then in coordination with DSCA and the country representative decide what actions, if any, should be taken on any of these cases using the data provided by each of these cases.

So the key point is that whether you're a representative of that financial manager or not, understand this report is going to be the report that will be used in these Financial Management Reviews (FMRs). So understanding what these reports say, and provide your representatives with the necessary and applicable case remarks and comments support their actions and decisions.

Now some of these just like a lot of these things and SCIP the program value, the unprogrammed value, etc., those are terms you may not be familiar with. So you can use the case SCIP Help Descriptions to help understand those terms. Actually on SCIP, you can just click the hyperlinks to understand these terms. But you definitely want to understand whether or not financially is there any issues with this case, and if so, what are the recommended actions that the U.S. government and the Bandaria representatives should take in the FMR meetings.

So just a recap of what we talked about. I'm going to switch back to. The SCIP Case Information Community. So if you're going to have a Financial Manager Review (FMR) for your country of interest for your case(s) of interest, you are going to, just like the Bandaria representatives you'll need to navigate to the SCIP Case Information Community. Once there, you're going to want to go to Financial Tools to develop the FMR Case sheet. Select your filter options, click submit and then come down to the hyperlink that is subsequently developed. Clicking that hyperlink will download all the data for all your filter options to your spreadsheet with data on your filtered country and cases of interest. You'll then analyze that data in the M.S. Excel spreadsheet, and

then decide what actions are recommended. And then ultimately when the Financial Management Review (FMR) is held, the representatives from the country of interest (e.g., Bandaria, etc.) and the United States government will decide on the appropriate actions based on the data and the recommendations.

Maybe it'll be to move money from one case to another. Maybe it'll be to draw down the value the case. Maybe it'll be to close the case, etc. So that's the intent is to use these reports to decide what appropriate action should take for each one of the cases, and then ultimately hopefully make some progress financially for those cases.

So there is the SCIP Case Information Community Financial Management Review (FMR) Case Sheet. Remember you can always go back and review any portion of this training video. But get familiar with how to develop these reports. Get familiar with what type of data, especially financial, which is what we're focusing on here is there, and recognize the purpose of these, FMR Case Sheets. You can also use the other SCIP help resources, whether it's on SCIP or the DSCU provided SCIP training resources. And remember also the DSCU instructors are also a great resource. Ask additional questions if you have any of these topics that we talked that we covered today. So with that good luck in your training and so long for now.